

ANNUAL SUBSCRIPTION

2014 Reverse Costing

by System Plus Consulting

Discover the technology and economics inside emerging devices with Reverse Engineering and Cost Analysis Reports

Each year, System Plus Consulting releases a comprehensive collection of new reverse engineering & costing analysis in various domains:

• MEMS & Sensors

Gyros/Accelerometers/IMU
Oscillator/Microphone/Compass
Bolometers/RF switches/Inkjet

• Power Electronics

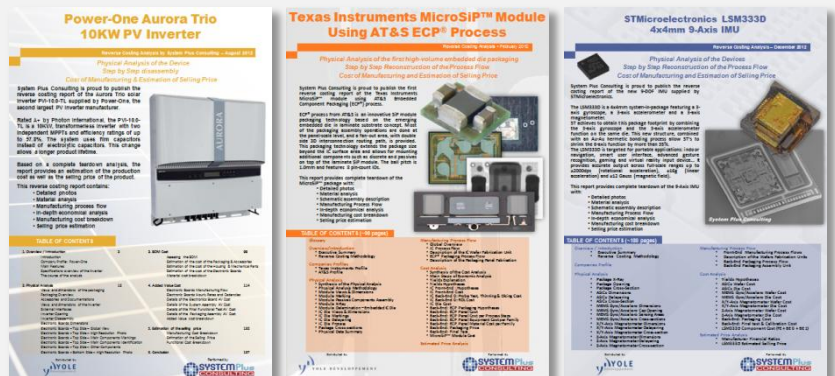
GaN and SiC devices
Inverters & modules

• LED & Optoelectronics

LEDs & LED bulbs
Camera modules

• Advanced Packaging

WLP
Components with TSV
Embedded Devices



Each report provides a complete teardown of the device :

- Detailed photos
- Material analysis
- Schematic assembly description
- Manufacturing Process Flow
- In-depth economical analysis
- Manufacturing cost breakdown
- Selling price estimation

In 2014, more than 36 reports will be released:

- at least **16** on MEMS & sensors
- at least **5** on LED & Optoelectronics
- at least **8** on Power Electronics
- at least **10** on Advanced Packaging & Systems

SUBSCRIPTION PROCESS

- Choose the number of reports you would like to receive in 2014
- Select the reports you wish to receive from our catalog (+100 reports ready to deliver) or from our tentative list of reports to be published in 2014
- Pay once and receive the reports automatically as soon as selected or when they become available
- Share reports among your company employees on a global basis with **corporate license**

MAIN BENEFITS

- **Economical:** access analyses at best pricing available
- **Fast:** shorten your purchasing process and get multiple reports with only one order
- **Flexible:** Increase your number of reports at your convenience and still benefit from package pricing
- **Easy to use:** budget your 2014 annual expenses with our annual subscription

Analyses performed by



ORDER FORM

- Set of 3 reverse costing reports: EURO 7 500*
- Set of 4 reverse costing reports: EURO 9 600*
- Set of 5 reverse costing reports: EURO 11 500*
- Set of 7 reverse costing reports: EURO 14 500*
- Set of 10 reverse costing reports: EURO 19 000*
- Set of 15 reverse costing reports: EURO 25 000*

*For French customer, add 19,6 % for VAT

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44200 Nantes – France

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Our prices are subject to change. Please check our new releases and price changes on www.systemplus.fr

BILLING CONTACT

First Name:
Email:.....
Last Name:
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ABOUT SYSTEM PLUS CONSULTING

System Plus Consulting is specialized in the **cost analysis** of electronics from **semiconductor devices** to **electronic systems**.
Around this main line System Plus Consulting developed a complete range of services and costing tools to provide **in-depth production cost studies** and estimation of the **objective selling price** of the product.

COSTING SERVICES

- ✓ **On demand Reverse Costing studies** are performed on ICs, ASICs, MEMs, Power Devices, ECUs, electronic boards and full electronic systems
- ✓ **The catalog of available reports** includes cost analyzes on MEMS, LEDs, Transistors, Advance Packaging and Electronic systems (Telecom terminals, Power systems, Consumer products)

All these studies are performed using in-house developed costing tools and their technological databases.

COSTING TOOLS

Parametric tools

- ✓ IC Price+ to calculate the cost of any integrated circuit
- ✓ Power Price+ to calculate the cost of any power component or module
- ✓ PCB Price+ for printed circuits boards
- ✓ SYS.Cost+, a costing tool for electronic boards and systems

Cost Simulation Tools

- ✓ Powerful flow builders including exhaustive databases to simulate a device processing cost
- ✓ Available now: MEMS CoSim+ • Power CoSim+ • LED CoSim+ • TSV CoSim+ • Sapphire CoSim+

Analyses performed by



TERMS AND CONDITIONS OF SALES

1. INTRODUCTION

The present terms and conditions apply to the offers, sales and deliveries of services managed by System Plus Consulting except in the case of a particular written agreement.

Buyer must note that placing an order means an agreement without any restriction with these terms and conditions.

2. PRICES

Prices of the purchased services are those which are in force on the date the order is placed. Prices are in Euros and worked out without taxes. Consequently, the taxes and possible added costs agreed when the order is placed will be charged on these initial prices.

System Plus Consulting may change its prices whenever the company thinks it necessary. However, the company commits itself in invoicing at the prices in force on the date the order is placed.

3. REBATES and DISCOUNTS

The quoted prices already include the rebates and discounts that System Plus Consulting could have granted according to the number of orders placed by the Buyer, or other specific conditions. No discount is granted in case of early payment.

4. TERMS OF PAYMENT

System Plus Consulting delivered services are to be paid within 30 days end of month by bank transfer except in the case of a particular written agreement.

If the payment does not reach System Plus Consulting on the deadline, the Buyer has to pay System Plus Consulting a penalty for late payment the amount of which 3 times the French legal interest rate. The legal interest rate is the current one on the delivery date. This penalty is worked out on the unpaid invoice amount without taxes, starting from the invoice deadline. This penalty is sent without previous notice.

When payment terms are over 30 days end of month, the Buyer has to pay a deposit which amount is 10% of the total invoice amount when placing his order.

5. OWNERSHIP

System Plus Consulting remains sole owner of the delivered services until total payment of the invoice.

6. DELIVERIES

The delivery schedule on the purchase order is given for information only and cannot be strictly guaranteed. Consequently any reasonable delay in the delivery of services will not allow the buyer to claim for damages or to cancel the order.

7. ENTRUSTED GOODS SHIPMENT

The transport costs and risks are fully born by the Buyer. Should the customer wish to ensure the goods against lost or damage on the base of their real value, he must imperatively point it out to System Plus Consulting when the shipment takes place. Without any specific requirement, insurance terms for the return of goods will be the carrier current ones (reimbursement based on good weight instead of the real value).

8. FORCE MAJEURE

System Plus Consulting responsibility will not be involved in non execution or late delivery of one of its duties described in the current terms and conditions if these are the result of a force majeure case. Therefore, the force majeure includes all external event unpredictable and irresistible as defined by the article 1148 of the French Code Civil?

9. CONFIDENTIALITY

As a rule, all information handed by customers to system Plus Consulting are considered as strictly confidential.

A non-disclosure agreement can be signed on demand.

10. RESPONSABILITY LIMITATION

The Buyer is responsible for the use and interpretations he makes of the reports delivered by System Plus Consulting. Consequently, System Plus Consulting responsibility can in no case be called into question for any direct or indirect damage, financial or otherwise, that may result from the use of the results of our analysis or results obtained using one of our costing tools.

11. APPLICABLE LAW

Any dispute that may arise about the interpretation or execution of the current terms and conditions shall be resolved applying the French law.

If the dispute cannot be settled out-of-court, the competent Court will be the Tribunal de Commerce de Nantes.